

## **Five Years of Business Building: Kanbrick Launches 11<sup>th</sup> Cohort of Highly Respected Build with Kanbrick Program**

*Marking a milestone anniversary, Kanbrick welcomes nine new business leaders to a program that has become a valued resource for true operators*

Five years ago, Kanbrick launched the Build with Kanbrick program with a simple belief: leaders of great midsize businesses deserve access to the same quality of tools, frameworks, and community long available to large enterprises. Today, Kanbrick announces the 11th cohort of the Build with Kanbrick program, comprised of nine CEOs from across the United States and Canada. These leaders join a growing community of business builders, bringing total Build with Kanbrick participants to nearly 70.

### **A Community Worth Celebrating**

The Build with Kanbrick community spans industries from manufacturing and healthcare to consumer goods and professional services. The program's alumni represent companies ranging from \$20 million in annual sales to more than \$1 billion, and nearly all are family- or founder-owned businesses.

Since launching in 2021, the program has received nearly 700 applications. Participants consistently rate the experience 9.7 out of 10 on average, with a Net Promoter Score of 96.

### **A Word from Tracy Britt Cool, Kanbrick Co-Founder**

"When we started Build with Kanbrick five years ago, we wanted to create a place where leaders of midsize businesses could step back from the day-to-day and sharpen how they build," said Tracy Britt Cool, Co-Founder of Kanbrick. "Since then, we've watched participants strengthen leadership teams, refine strategy, and drive meaningful growth in their companies. What makes the program meaningful isn't the milestone — it's seeing what these leaders have built build."

### **What the Program Delivers**

Build with Kanbrick is a free, three-month program designed specifically for CEOs and owners of family- and founder-owned businesses generating between \$5 million and \$50 million in EBIT. Each cohort of leaders works directly with the Kanbrick team through a combination of individualized strategy sessions, group workshops, and access to the Kanbrick Business System.

Past participants have gone on to transform their businesses in meaningful and measurable ways. One past participant grew the company from \$500 million in revenue and \$10 million in profit to \$630 million in revenue and \$27 million in profit within two years of completing the program. Others have overhauled their leadership teams, refined their strategic planning processes, and strengthened their KPI frameworks — changes that compound over years.

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## From a Build with Kanbrick Alum

"Build with Kanbrick has been one of the most valuable experiences of my career as a business leader. The program combines practical frameworks for hiring, strategy, KPIs, and budgeting with an operator-led approach that made the learnings immediately applicable in our business. Over three months, we strengthened our strategic planning, hired senior leaders using Kanbrick's hiring dashboard, and refined our KPIs to better support execution. I would highly recommend Build with Kanbrick to CEOs of established businesses focused on long-term growth and continuous learning."

- Aarathi Singh, CEO of Medgyn, Fall 2025 Build with Kanbrick Alum

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## Meet the companies and leaders in the Spring 2026 Build with Kanbrick program:

### Cambridge Elevating Inc. - Cambridge, Ontario, Canada

#### President & Co-owner: Jamie Hamilton

Founded in 1988, Cambridge Elevating Inc. is a premium manufacturer of made-to-order residential elevators headquartered in Cambridge, Ontario. The company has grown from five employees to nearly 100, serving homebuilders and homeowners across North America through both direct sales and an expanding dealer network. Cambridge Elevating is known for its design-forward approach, exceptional customer service, and commitment to quality in the home elevator industry.



#### About Jamie Hamilton

Jamie Hamilton has served as President of Cambridge Elevating since 2016. He joined the company in 2005 as a Marketing Coordinator and has progressed through senior sales and leadership roles over the past two decades, developing deep expertise in dealer network development, brand positioning, and strategic business growth. Jamie holds a Bachelor of Arts in Economics from Wilfrid Laurier University. He is known for his transparent leadership style and commitment to excellence in both product and customer experience.

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### CFO Systems - Omaha, NE

#### Managing Director: Brett Frevert

CFO Systems LLC is a fractional leadership firm providing on-demand CFO, Controller, and HR Director services to middle market and lower middle market companies. Founded in 2004, the firm embeds experienced professionals directly inside client organizations, taking officer positions and driving growth alongside executive teams. CFO Systems operates on a proprietary Best Practices and Quality Control

framework, serving clients navigating periods of rapid growth, strategic transition, financial turnaround, or leadership gaps.



#### **About Brett Frevert**

Brett Frevert is the Founder and Managing Director of CFO Systems LLC. A strategic-minded financial executive and entrepreneur, Brett has built one of the Midwest's premier fractional leadership firms. His career spans Fortune 500 corporations, private equity, venture capital, and middle market companies, including senior financial leadership roles at First Data Corporation, Grubb & Ellis, and Deloitte & Touche. Brett earned his degree from Wayne State College in Wayne, Nebraska.

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### **Environmental Works, Inc. - Springfield, MO**

#### **CEO: Jamie Sivils**

Environmental Works, Inc. is a leading environmental consulting and industrial services firm headquartered in Springfield, Missouri. Since 2012, the company has grown from 60 to 380 employees across 12 Midwest locations. Environmental Works provides a comprehensive range of services including environmental remediation and investigation, industrial cleaning, emergency response, environmental drilling, and regulatory consulting.



#### **About Jamie Sivils**

Jamie Sivils is the CEO of Environmental Works, Inc. He became CEO in 2012 and has guided the organization through significant growth and strategic expansion. Prior to leading Environmental Works, he had a distinguished career as an entrepreneur and business leader with ventures in residential and commercial property development and property management. Jamie earned a BA in Interdisciplinary Studies from the University of Missouri-Columbia Honors College and a JD from the University of Missouri-Kansas City. He is a board member of Guaranty Bank and a member and past chapter chair of the Young Presidents' Organization. He resides in Springfield, Missouri, with his wife, Andrea.

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**eosera - Fort Worth, TX**

**CEO: Elyse Dickerson**

Eosera, Inc. is a Fort Worth-based biotechnology company specializing in innovative over-the-counter ear care products. Under Elyse Dickerson's leadership, the company has grown to distribute products through more than 28,000 retail locations including Walmart, CVS, and Walgreens. Eosera has been named to the Inc. 5000 list of fastest-growing private companies for five consecutive years (2021-2025)



**About Elyse Dickerson**

Elyse Dickerson is the CEO and Co-Founder of Eosera, Inc. Prior to founding Eosera, she spent 13 years at Alcon, rising to Global Director where she managed a \$1.7 billion portfolio and led product innovation across global markets. Dickerson has received numerous honors for her leadership and entrepreneurship, including Ernst & Young Entrepreneur of the Year, Central Plains and the PharmaVOICE Top 100 in Entrepreneurship. She founded the eosera Foundation, which hosts an annual pitch competition supporting women-led businesses. She holds a BA from the University of Notre Dame and an MBA from SMU's Cox School of Business.

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**Grand Dental Group - Naperville, IL**

**CEO: Jeffrey Tomcsik**

Grand Dental Group is a group dental practice operating in the Chicagoland area, focused on general, orthodontic, periodontic, pediatric, and implant dentistry. The company operates 12 locations and provides comprehensive dental care to communities across the region.



**About Jeffrey Tomcsik**

Jeffrey Tomcsik is the CEO of Grand Dental Group. Since joining in 2021, he has quadrupled the company's EBITDA in four years while increasing its footprint by 50%. Previously, Jeff co-founded Tidewater Management Services, where he helped grow a single dental practice into a multi-million-dollar operation with six locations. He speaks and consults internationally on practice transitions, marketing, branding, and dental industry management. Jeff holds a BA in Philosophy from St. Mary's Public Honors College of Maryland and a Master's degree in Teaching from Notre Dame of Maryland University.

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**Q-Tech Corporation - Los Angeles, CA**

**President: Daniel Moline**

Q-Tech Corporation is an aerospace RF electronics company that designs and manufactures high-reliability frequency control devices for demanding applications. The company's team of more than 200 professionals supports some of the most critical aerospace and defense missions, including advanced subsystems for spacecraft payloads. Q-Tech also operates a European subsidiary, AXTAL GmbH.



**About Daniel Moline**

Daniel Moline is the President of Q-Tech Corporation. Since joining Q-Tech in 2013, he has held a range of leadership roles including Director of Quality Assurance, Director of Development, and VP & General Manager before being appointed President in 2023. Daniel has played a pivotal role in steering major subcontracts for mission-critical national security programs. He began his career at Xirrus Inc. and is a graduate of the University of Southern California's Viterbi School of Engineering and Marshall School of Business. He serves on the Advisory Board of the Ming Hsieh Department of Electrical and Computer Engineering at USC.

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**RAM Aviation, Space & Defense - St. George, UT**

**CEO: Gregg Robison**

RAM Aviation, Space & Defense designs, builds, and tests electromechanical solenoid valves and LVDTs that control hydraulics, fuel, and pneumatics for aircraft, missile systems, and spacecraft propulsion. The company serves commercial aviation, military, and space markets, and owns its intellectual property to create custom-designed solutions for specific program applications.



**About Gregg Robison**

Gregg Robison joined RAM Aviation, Space & Defense in 2019 and stepped into the role of CEO in 2020. He previously held senior leadership positions including VP & GM of ITT Aerospace Controls, VP of Operations for Crane Aerospace, and Director of Operations at the CSD Division of Parker Aerospace. Gregg holds a Mechanical Engineering degree from the University of Utah and an MBA from Marquette University. He currently serves as Vice Chairman of the Board for the Utah Aerospace & Defense Association and the Utah Manufacturing Association.

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**Sandler Partners - Los Angeles, CA**

**Managing partner: Alan Sandler**

Sandler Partners is America's largest and fastest-growing independent distributor of connectivity and cloud services. The company has landed on the Inc. list of America's Fastest-Growing Private Companies for twelve years.



**About Alan Sandler**

Alan Sandler is Managing Partner of Sandler Partners. Under his leadership, the company has grown to more than \$210 million in annual revenue. Alan frequently remarks that his success is a result of the outstanding team of employees and the remarkable extended family of sales Partners who have supported him.

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**Spray Products Corporation - Conshohocken, PA**

**Executive Vice President: Peter Bastian**

Founded in 1958, Spray Products Corporation is a leading contract manufacturer of aerosol and liquid consumer products serving primarily automotive, household, and industrial end markets. Headquartered in Conshohocken, Pennsylvania, the company partners closely with customers to innovate, develop, and manufacture products, offering fully integrated, turn-key supply chain and manufacturing solutions to brands of all sizes. Spray Products is family-owned and operated with manufacturing and distribution locations in Pennsylvania, Ohio, and California.



**About Peter Bastian**

Peter Bastian is Executive Vice President of Spray Products Corporation. In this role, Peter provides leadership and counsel across all areas of the business, with a focus on driving long-term strategic planning and execution. He plays a key role in driving Spray's continued growth while ensuring the values and stewardship of the company's third-generation family ownership are maintained. Prior to joining Spray Products, Peter spent seven years at Canaras Capital Management, a New York-based alternative credit investment manager. He holds a Bachelor of Science in Statistical Science from Duke University.

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With this 11th cohort, nearly 70 leaders and companies have now participated in Build with Kanbrick, creating a growing community of midsize business builders across industries.

### **About Kanbrick**

Kanbrick is a long-term investment partnership founded by Tracy Britt Cool and Brian Humphrey that is focused on buying, building, and growing great businesses. Kanbrick partners closely with CEOs, founders, and owners, taking a hands-on approach to empower people and companies to reach their full potential. Kanbrick is known for its commitment to supporting family- and founder-owned companies through its Kanbrick Community and programs like *Build with Kanbrick*. For more information visit [Kanbrick.com](https://www.kanbrick.com).

The statements and testimonials are provided as illustrative examples and designed to demonstrate the benefits of partnering with us in the Kanbrick Community. These testimonials are not intended to solicit investors. The experiences highlighted in these testimonials are solely those of the executives profiled in these testimonials and may not necessarily represent or be indicative of the current, past or future experiences. Past results and experiences discussed in these testimonials are not indicative, or a guarantee of future results and experiences. We do not believe there are typically any material conflicts associated with providing these testimonials. The executives noted herein are not being compensated for sharing their opinion and experience with our firm or with Kanbrick, LLC. These statements are solely the opinion and experience of the individual executives herein. This document does not constitute advice or a recommendation or offer to sell or a solicitation to deal in any security or financial product. It is provided for information purposes only. Certain information contained herein constitutes "forward-looking statements," which can be identified by the use of forward-looking terminology such as "may," "will," "should," "expect," "anticipate," "project," "estimate," "intend," "continue," or "believe," or the negatives thereof or other variations thereon or comparable terminology. Due to various risks and uncertainties, actual events or actual results may differ materially from those reflected or contemplated in such forward-looking statements. Nothing contained herein may be relied upon as a guarantee, promise, assurance or a representation as to the future.